



Mobile Voice & Data

Peter Goddard

Midlands Partner Manager

Agenda

- Mobile Voice
- Mobile Data
- The Future
- Spitfire's Mobile Voice and Data Team



Mobile Voice



- Spitfire has been providing Mobile Solutions since 1999
- Vodafone and O2
- (EE)
- Porting Solutions
- Multiple Hardware and line rental tariffs
- Single bill for all telephony & connectivity

Mobile Data

- 3G and 4G
- Still providing GPRS and WAP
- Mobile Data as a Back up Solution
 - Pros and Cons

The Future 5th Generation Mobile networks

5G

- Coverage
- Network Providers
- Who is Driving this?
- Date

Spitfire Services Include

- International rental SIM solutions for 30+ Countries (including Roaming Costs)
- Mobile Device Management (MDM)
- Softphone applications (VoIP)
- 4G boosters for all major UK Networks (in addition to Vodafone SureSignal and O2 Boostbox)
- Dual SIM handsets available
- Satellite, mobile handsets and Mobile Hotspot/Dongles Rentals

Spitfire's Mobile Voice & Data Team

- Dedicated Mobile Voice & Data Team
- Decades of industry knowledge
- Customer facing and consultative
- Cost Comparisons and tariff, hardware advice
- Proactive Roaming Management